

NC eProcurement

Collaboration Request Vendor Guide

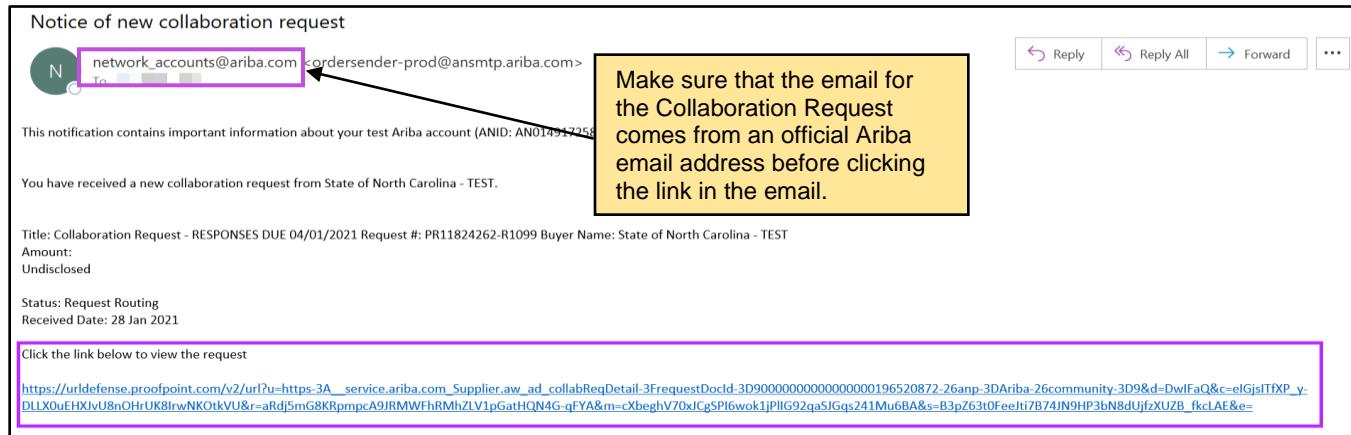
A Collaboration Request is used by NC eProcurement buyers to work with multiple vendors on the best pricing for goods and services. Vendors will receive a notification that they have been sent a collaboration request and can then choose to respond with a quote, called a collaboration proposal, for the requested items. After the collaboration request has been closed, the buyer can then review all received responses and work with the vendor that sent in the best proposal for the goods and/or services.

While all vendors registered to receive purchase orders in the electronic Vendor Portal can receive notification of a Collaboration Request via email, responding with pricing to the request requires a free Ariba Network account. For more information on creating an Ariba Network account, see [Accessing the Ariba Network](#).

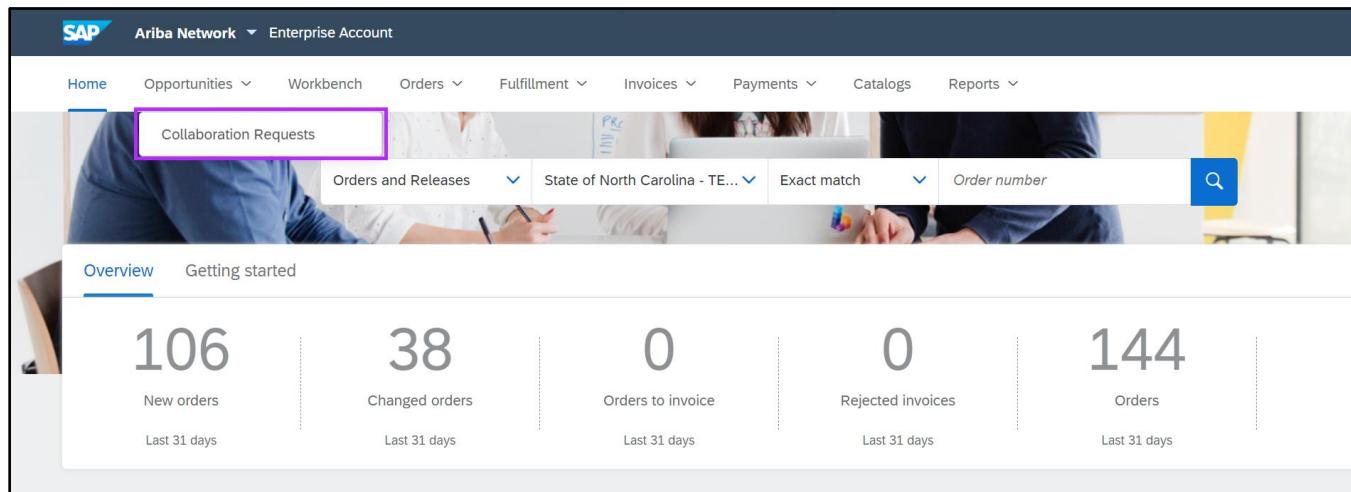
I. Finding a Collaboration Request

Vendors can find all requests for collaboration stored on their Ariba Network account.

1. Click the link in the request notification email to be taken to the Ariba Network site, or log in to Ariba Network at supplier.ariba.com.



2. Click 'Opportunities' in the upper left and select 'Collaboration Requests' from the drop-down.



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- From the list of requests, click on the 'Request #' hyperlink for a Collaboration Request that has the status 'Request Received – Supplier Response Required.'

Request #	Title	Customer	Received Date	Purchase Order	Amount	Status	Assigned To
PR11826304-R1150	Collab-6-BRUC	State of North Carolina - TEST	13 Apr 2021 12:04:59 PM		\$9.00 USD	Request Received - Supplier Response Required	
PR11826304-R1149	Collab-6	State of North Carolina - TEST	13 Apr 2021 12:02:42 PM		\$9.00 USD	Proposal Accepted and Request Closed	

II. Responding with a Collaboration Proposal

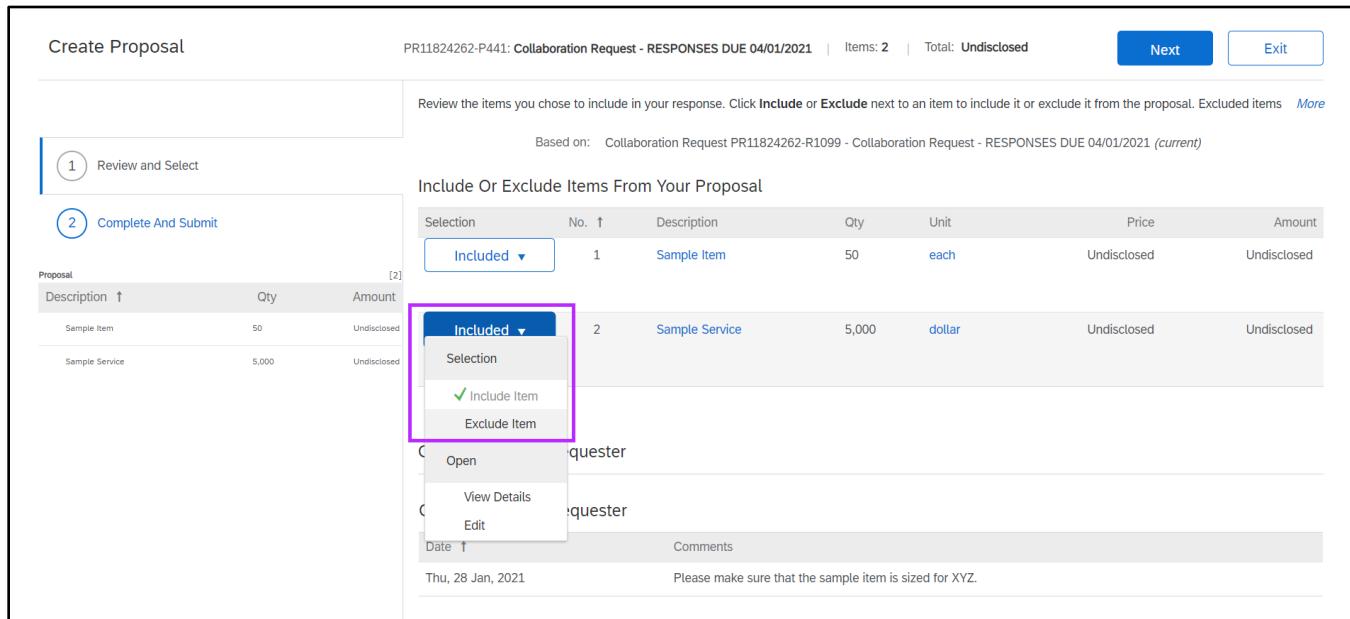
- On a specific 'Collaboration Status' page, further details for item description, requested quantity, and price or total may be seen.
 - Buyers may choose not to disclose their estimated price for a good, which will show up as 'Undisclosed' on the collaboration request.
- Click the 'Respond' drop-down and select 'Respond with Proposal.'

Name	Date Submitted	Status	Qty	UOM	Price	Total	Actions
Collaboration Request PR11824262-R1099	Thu, 28 Jan, 2021	Request Received - Response Required	50	each	Undisclosed	Undisclosed	Respond Send Message Respond With Proposal Decline Request Revise Proposal View Messages Print
1. Sample Item							Respond Send Message Respond With Proposal Decline Request Revise Proposal View Messages Print
2. Sample Service			5,000	dollar			Respond Send Message Respond With Proposal Decline Request Revise Proposal View Messages Print

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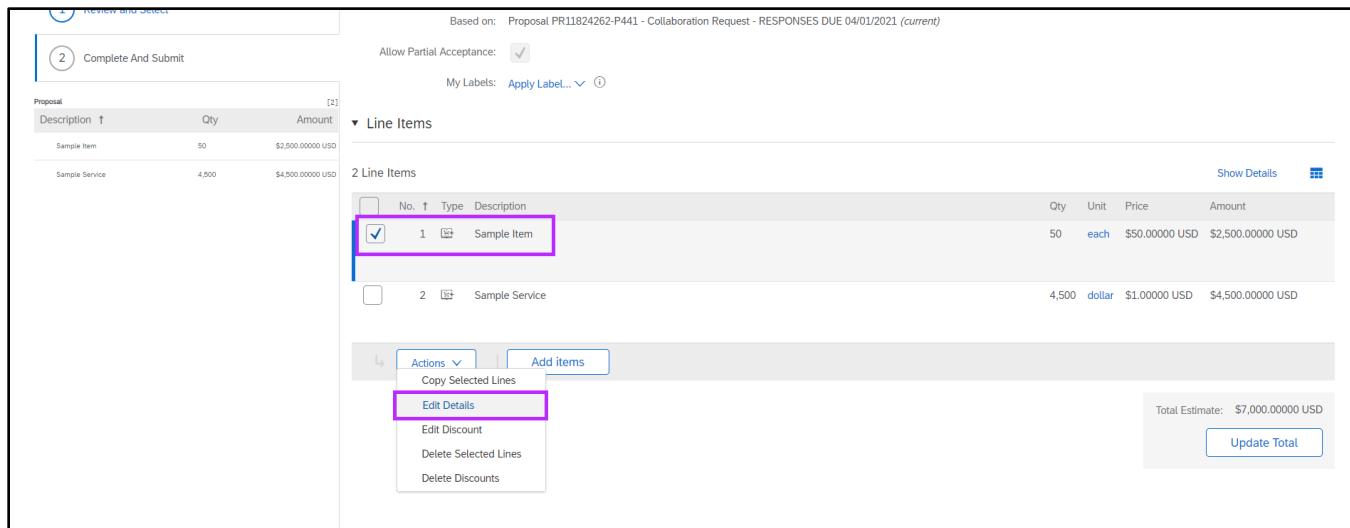
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3. On the first page of 'Create Proposal,' review the items and choose whether to include or exclude those items from the response using the 'Included' drop-down menu.



The screenshot shows the 'Create Proposal' interface. At the top, it says 'PR11824262-P441: Collaboration Request - RESPONSES DUE 04/01/2021 | Items: 2 | Total: Undisclosed'. Below this, there are two tabs: 'Review and Select' (selected) and 'Complete And Submit'. The 'Review and Select' tab shows a table of items with columns: Description, Qty, and Amount. Two items are listed: 'Sample Item' (50, Undisclosed) and 'Sample Service' (5,000, Undisclosed). To the right of the table is a section titled 'Include Or Exclude Items From Your Proposal'. It shows a table with a dropdown menu for each row. The dropdown for the first row ('Included') is open, showing 'Included', 'Selection', 'Include Item' (with a checkmark), and 'Exclude Item'. The second row also has an 'Included' dropdown. At the bottom of the page, it says 'Thu, 28 Jan, 2021' and 'Please make sure that the sample item is sized for XYZ.'

4. Click 'Next.' To edit a line item check the box on the left, click the 'Actions' drop-down menu, and select 'Edit Details.'



The screenshot shows the 'Line Items' page. At the top, it says 'Based on: Proposal PR11824262-P441 - Collaboration Request - RESPONSES DUE 04/01/2021 (current)'. Below this, there are two tabs: 'Complete And Submit' (selected) and 'Review and Select'. The 'Complete And Submit' tab shows a table of items with columns: Description, Qty, and Amount. Two items are listed: 'Sample Item' (50, \$2,500.00000 USD) and 'Sample Service' (4,500, \$4,500.00000 USD). To the right of the table is a section titled 'Line Items'. It shows a table with a dropdown menu for each row. The dropdown for the first row ('1') is open, showing 'Actions', 'Copy Selected Lines', 'Edit Details' (selected), 'Edit Discount', 'Delete Selected Lines', and 'Delete Discounts'. At the bottom right, it says 'Total Estimate: \$7,000.00000 USD' and 'Update Total'.

5. On the 'Line Item Details' page, most fields can be updated by the vendor:

- Full Description:** The description of the goods or service that the buyer is requesting. If updated, make sure that the buyer is aware of the change.
- Supplier Part Number:** The specific part number being requested by the buyer (if applicable).
- Supplier Auxiliary Part ID:** A field used by some vendors if a supplier part number is not unique.
- Qty (Quantity):** For goods, this field represents the total number of requested goods
- UOM (Unit of Measure):** the way that the requested good or service is being measured by the buyer (e.g. 'each' or 'dollar'). Not changeable by the vendor.

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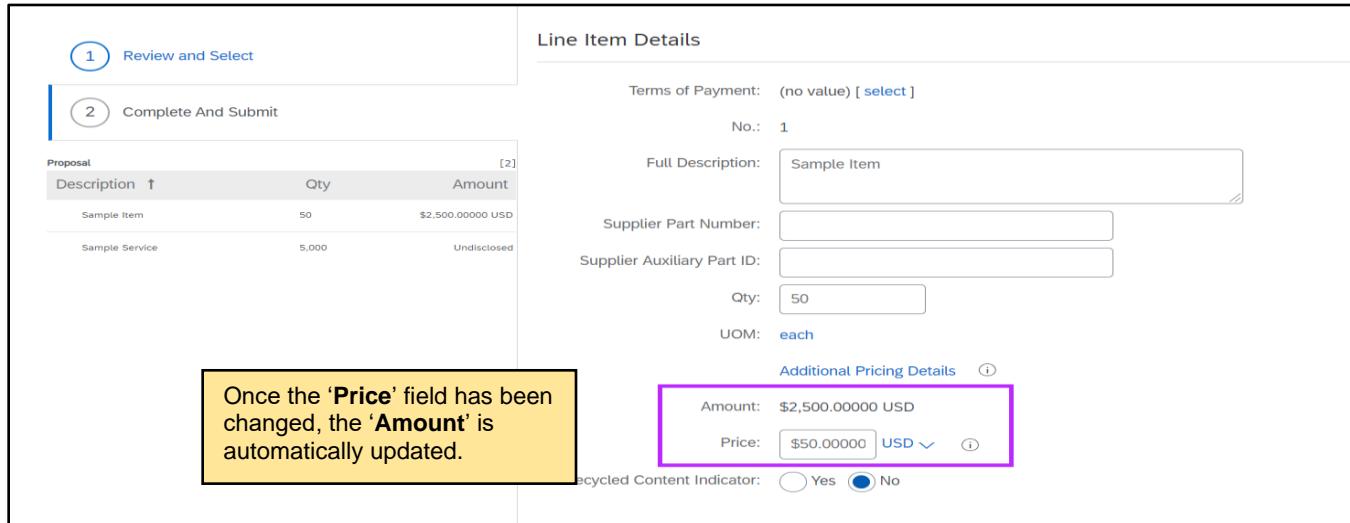
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f. **Amount:** Automatically generated dollar amount of this line item, calculated by multiplying 'Qty' by 'Price.' The buyer may choose to have it appear as Undisclosed, but it will update after the vendor changes the 'Qty' or 'Price' fields.

g. **Price:** This field is updated with the vendor's proposed price based on the 'Full Description.'

h. **Recycled Content Indicator:** Indicates if the buyer is requesting recycled goods.

6. To respond to a pricing request, update the 'Price' field to reflect their proposed pricing based on the 'Full Description.' The 'Amount' field will update with the new total.



Line Item Details

Terms of Payment: (no value) [select]

No.: 1

Full Description: Sample Item

Supplier Part Number:

Supplier Auxiliary Part ID:

Qty: 50

UOM: each

Additional Pricing Details ⓘ

Amount: \$2,500.00000 USD

Price: \$50.00000 USD ⓘ

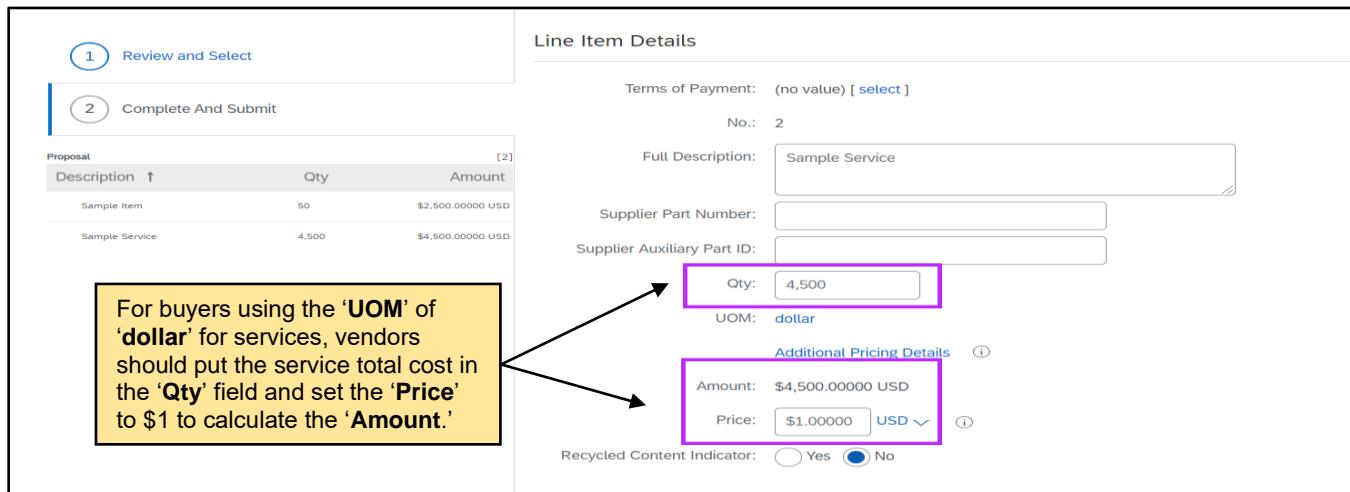
Recycled Content Indicator: Yes No

Once the 'Price' field has been changed, the 'Amount' is automatically updated.

Note: North Carolina State Agencies and some community colleges require that the fields for a **service** be filled out differently, indicating that requirement by setting the 'UOM' to 'dollar' when creating the request. To respond to a service line for these entities:

- i. Update the 'Qty' field to the **total dollar amount** for the service based on the 'Full Description.'
- ii. Change the 'Price' field to **\$1**.
- iii. The 'Amount' field will update with the new total.

If a vendor is ever unsure which way to respond to a service line, they should contact the buyer.



Line Item Details

Terms of Payment: (no value) [select]

No.: 2

Full Description: Sample Service

Supplier Part Number:

Supplier Auxiliary Part ID:

Qty: 4,500

UOM: dollar

Additional Pricing Details ⓘ

Amount: \$4,500.00000 USD

Price: \$1.00000 USD ⓘ

Recycled Content Indicator: Yes No

For buyers using the 'UOM' of 'dollar' for services, vendors should put the service total cost in the 'Qty' field and set the 'Price' to \$1 to calculate the 'Amount.'

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- Click 'OK' to go back to the Line Items page and respond to all remaining lines included in the proposal, repeating steps 4-6.
- Once all included lines have been responded to, click the 'Submit' button

Create Proposal

PR11824262-P441: Collaboration Request - RESPONSES DUE 04/01/2021 | Items: 2 | Total: \$7,000.00000 USD

Finish modifying the details of this proposal. To edit an item, click its check box, then click Edit.

1 Review and Select

2 Complete And Submit

Proposal

Description	Qty	Amount
Sample Item	50	\$2,500.00000 USD
Sample Service	4,500	\$4,500.00000 USD

Title: Collaboration Request - RESPONSES DUE 04/01/2021

Based on: Collaboration Request PR11824262-R1099 - Collaboration Request - RESPONSES DUE 04/01/2021 (current)

Allow Partial Acceptance:

My Labels: [Apply Label...](#)

Line Items

2 Line Items

No.	Type	Description	Qty	Unit	Price	Amount
1	Sample Item	50	each	\$50.00000 USD	\$2,500.00000 USD	
2	Sample Service	4,500	dollar	\$1.00000 USD	\$4,500.00000 USD	

Show Details

Total Estimate: \$7,000.00000 USD

Actions | Add items | Update Total

- The vendor will be brought back to the overview of the 'Collaboration Status' page with a success message informing them of the submitted proposal. The status of a successfully submitted proposal will be 'Proposal Sent – Waiting for Response.'

Help Center > Go To Ariba Apps

You submitted Proposal PR11824262-P442 - Collaboration Request - RESPONSES DUE 04/01/2021 to State Agencies

Go back to Collaboration Requests

Collaboration Status - Collaboration Request - RESPONSES DUE 04/01/2021

View the status of this collaboration request. View all related documents and send and view messages.

Collaboration Request

Reference ID: PR11824262-R1099
 Collaboration Title: Collaboration Request - RESPONSES DUE 04/01/2021
 Request Date: Thu, 28 Jan, 2021
 Requester: ADMIN Collaborative Requisition

Last Message (0 messages unread)
 To send a message to the requester, click the [Send Message](#) link, and enter your message. Messages are shared only between your organization and the buying organization.

Send Message

Current Documents

Name	Date Submitted	Status	Qty	UOM	Price	Total	Actions
Proposal PR11824262-P442	Fri, 29 Jan, 2021	Proposal Sent - Waiting For Response	50	each	\$50.00000 USD	\$2,500.00000 USD	Respond
1. Sample Item							

Line Item Details

Collaborate: Yes

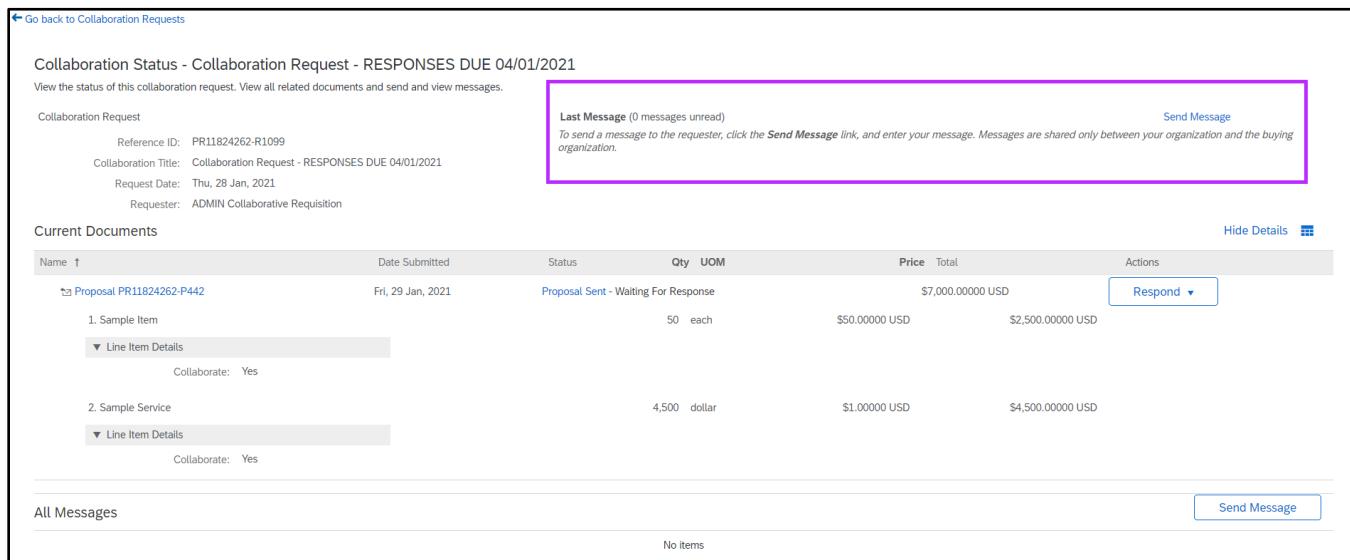
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III. Communication with the Buyer

While vendors can always contact the buyer using external methods if they have questions, there are also several communication methods within the Collaboration Request tool.

1. After navigating to the 'Collaboration Status' page, there is a 'Send Message' link in the upper right that allows the vendor to send a message related to this collaboration. This method allows active communication with the buyer before the proposal is submitted.



Collaboration Status - Collaboration Request - RESPONSES DUE 04/01/2021

View the status of this collaboration request. View all related documents and send and view messages.

Collaboration Request

Reference ID: PR11824262-R1099
Collaboration Title: Collaboration Request - RESPONSES DUE 04/01/2021
Request Date: Thu, 28 Jan, 2021
Requester: ADMIN Collaborative Requisition

Last Message (0 messages unread) [Send Message](#)

To send a message to the requester, click the [Send Message](#) link, and enter your message. Messages are shared only between your organization and the buying organization.

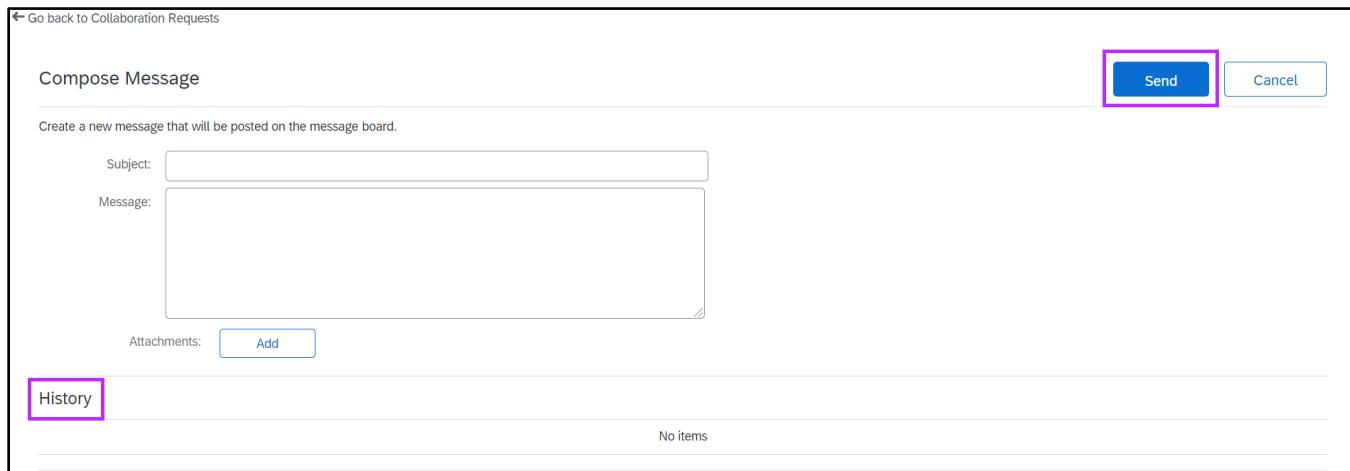
Current Documents

Name	Date Submitted	Status	Qty	UOM	Price	Total	Actions
✉ Proposal PR11824262-P442	Fri, 29 Jan, 2021	Proposal Sent - Waiting For Response			\$7,000.0000 USD	\$2,500.0000 USD	Respond ▾
1. Sample Item			50	each	\$50.000000 USD	\$2,500.000000 USD	
▼ Line Item Details							
Collaborate: Yes							
2. Sample Service			4,500	dollar	\$1.000000 USD	\$4,500.000000 USD	
▼ Line Item Details							
Collaborate: Yes							

All Messages [Send Message](#)

No items

2. A vendor can write a subject and message to the buyer and optionally include any relevant attachments, clicking 'Send' when finished. The buyer will be notified and has the ability to respond to the vendor in the same format. Ariba will save a history of all sent messages between the vendor and buyer.



Compose Message

Create a new message that will be posted on the message board.

Subject:

Message:

Attachments: [Add](#)

History [Send](#) [Cancel](#)

No items

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3. The requester can include comments that will be seen by **every vendor**. These comments are located underneath the line items once the vendor has elected to 'Respond with Proposal.'

← Go back to Collaboration Requests

Create Proposal PR11824262-P443: Collaboration Request - RESPONSES DUE 04/01/2021 | Items: 2 | Total: \$7,000.00000 USD

Next | Exit

Review the items you chose to include in your proposal. Click **Include** or **Exclude** next to an item to include it or exclude it from the proposal. Excluded items may be included in a revised proposal.

Based on: Proposal PR11824262-P442 - Collaboration Request - RESPONSES DUE 04/01/2021 (current)

1 Review and Select

2 Complete And Submit

Proposal

Description	Qty	Amount
Sample Item	50	\$2,500.00000 USD
Sample Service	4,500	\$4,500.00000 USD

Include Or Exclude Items From Your Proposal

Selection	No. ↑	Description	Qty	Unit	Price	Amount
Included	1	Sample Item	50	each	\$50.00000 USD	\$2,500.00000 USD
Included	2	Sample Service	4,500	dollar	\$1.00000 USD	\$4,500.00000 USD

Comments From Requester

Comments From Requester

Date ↑	Comments
Thu, 28 Jan, 2021	Please make sure that the sample item is sized for XYZ.

4. While editing line items to create the proposal, vendors may add relevant comments and attachments to a line that will be seen by the vendor after the proposal has been submitted.

Note: Comments and attachments added to line items will not be seen by the buyer until after they have received the submitted collaboration proposal.

2 Complete And Submit

Proposal	No.:
Sample Item	1
Sample Service	2

Full Description: Sample Item

Supplier Part Number:

Supplier Auxiliary Part ID:

Qty: 50

UOM: each

Additional Pricing Details

Amount: \$2,500.00000 USD

Price: \$50.00000 USD

Recycled Content Indicator: Yes No

Comments - by Line Item

Add Comment

Attachments - by Line Item

Add Attachment

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- Before submitting the proposal, below the line items there is a 'Submit Message' field and 'Attachments' button. These can be used to display messages and attachments pertaining to the entire proposal.

Note: Comments and attachments added to the overall proposal will not be seen by the buyer until after they have received the submitted collaboration proposal.

The screenshot shows the 'Line Items' section of a proposal. It displays two line items: 'Sample Item' (Qty: 50, Amount: \$2,500.00000 USD) and 'Sample Service' (Qty: 4,500, Amount: \$4,500.00000 USD). Below the table are 'Actions' and 'Add Items' buttons. At the bottom, there is a 'Submit Message' button and an 'Attachments' button with an 'Add' link. A 'Total Estimate: \$7,000.00000 USD' and an 'Update Total' button are also visible.

IV. Revising a Submitted Proposal

After a vendor has sent their proposal to the buyer, revisions to pricing or other details are able to be made as long as the revised proposal is submitted before the collaboration request deadline.

Note: Revisions to a Collaboration Request, including withdrawing or declining the request, can be made up until the buyer accepts the proposed pricing or closes the request entirely. Changes made after the request deadline set by the buyer may be rejected.

1. Navigate to the 'Collaboration Requests' page and select the 'Request #' for an order whose status is 'Awaiting Response from Buyer.'

The screenshot shows the 'Collaboration Requests' page. It includes a 'Search Filters' section and a table of collaboration requests. The table columns are: Request #, Title, Customer, Received Date, Purchase Order, Amount, Status, and Assigned To. Two rows are visible: one for 'PR11824262-R1099' and another for 'PR11824249-R1098'. The 'Status' column for the first row is highlighted with a purple box and contains the text 'Awaiting Response from Buyer'. The 'Status' column for the second row is also highlighted with a purple box and contains the text 'Request Received - Supplier Response Required'.

Request #	Title	Customer	Received Date	Purchase Order	Amount	Status	Assigned To
PR11824262-R1099	Collaboration Request - RESPONSES DUE 04/01/2021	State of North Carolina - TEST	29 Jan 2021 1:00:28 AM		\$7,000.00 USD	Awaiting Response from Buyer	
PR11824249-R1098		State of North Carolina - TEST	28 Jan 2021 10:32:05 AM		\$10.00 USD	Request Received - Supplier Response Required	

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2. On the 'Collaboration Status' page, click the 'Respond' drop-down menu and click 'Revise Response.'

Collaboration Status - Collaboration Request - RESPONSES DUE 04/01/2021

View the status of this collaboration request. View all related documents and send and view messages.

Collaboration Request

Reference ID: PR11824262-R1099
 Collaboration Title: Collaboration Request - RESPONSES DUE 04/01/2021
 Request Date: Thu, 28 Jan, 2021
 Requester: ADMIN Collaborative Requisition

Last Message (0 messages unread) [Send Message](#)

To send a message to the requester, click the [Send Message](#) link, and enter your message. Messages are shared only between your organization and the buying organization.

Current Documents

Name	Date Submitted	Status	Qty	UOM	Price	Total	Actions
Proposal PR11824262-P442	Fri, 29 Jan, 2021	Proposal Sent - Waiting For Response			\$7,000.00000 USD		Respond Revise Proposal View Send Message Withdraw Proposal Decline Request Print Create Alternative Proposal
1. Sample Item			50	each	\$50.00000 USD	\$2,500.00000 USD	
2. Sample Service			4,500	dollar	\$1.00000 USD	\$4,500.00000 USD	

All Messages

No items

Jarvis Test (jarvistest@test.com) last visited 28 Jan 2021 10:38:15 PM Jarvis Property Restoration-TESTAN01491725820-T

3. Adjust the proposal line item details as necessary. When finished editing the line(s) with updated information, click the 'Submit' button.

Create Proposal

PR11824262-P442: Collaboration Request - RESPONSES DUE 04/01/2021 | Items: 2 | Total: \$8,200.00000 USD

[Prev](#) Submit [Exit](#)

1 Review and Select

2 Complete And Submit

Modify the items to reflect your revised offer for this proposal.

Title: Collaboration Request - RESPONSES DUE 04/01/2021

Based on: Proposal PR11824262-P442 - Collaboration Request - RESPONSES DUE 04/01/2021 (current)

Allow Partial Acceptance:

My Labels: [Apply Label...](#)

Line Items

2 Line Items

No.	Type	Description	Qty	Unit	Price	Amount
1	REVISED ITEM INFORMATION	50	\$3,500.00000 USD			
2	Sample Service	4,700	\$4,700.00000 USD			

Total Estimate: \$8,200.00000 USD [Update Total](#)

4. The buyer will be informed that the vendor has submitted a revised proposal and will be invited to review the new details.